**Job Title:** Financial Representative

**Company/Organization:** Capital Financial Strategies Group

**Referenced Schedule:**

**Wage/Salary:** $1000-$5000 per month

**Job Description:**

Capital Financial Strategies Group is a financial services firm affiliated with the Guardian Life Insurance Company of America, which specialize in insurance, investments, business and estate planning. We believe the opportunity we offer allows our associates to do meaningful and rewarding work, build attractive incomes, and to control one's time and future.

Our agents develop values-based relationships through unique, process driven sales systems. You will be responsible for building a long term, highly sustainable practice. You develop clients on a referral basis within a defined market niche. You will provide recommendations to insure financial security for your clients.

**Day to Day:** 1. Meeting with Clients 2. Prospecting and Promoting yourself, as well as, the business 3. Scheduling appointments 4. Gaining referrals from all existing clients 5. Products and System Training

**Requirements:** 4-year degree

**Benefits:** Basic Compensation-Base Salary Supplemental Compensation-Commission Basic Renewals Persistency Renewals Comprehensive Fringe Benefits Defined Benefit Plan 401(k) Incentive Trips

**Qualifications:** Exceptional communication, interpersonal and presentation skills. Trustworthy Time Management, Organization Highest level of integrity & ethics Coachable Goal-oriented Track record of career and/or academic success

**Application Instructions:**

Email resume to jeff_oconnell@glic.com
On-line Application Address:

Contact Information

First Name: Rick
Last Name: Wieser
Address Line 1: 6801 W. 20th St.
Address Line 2: Suite 212
City: Greeley
State: CO
Zip: 80634
Phone: (970) 534.3052
Fax: (970) 534.3072
Email: rick_wieser@glic.com <rick_wieser@glic.com>
Website: www.guardianlife.com

Posting Information

Job Location: Greeley, CO
*Geographic Region: Colorado
*Job Function: Consulting
Economics/Finance/Banking/Real Estate
Sales/Business Development

*Position Type: Internship/Summer/Experiential

Job - Entry Level (0-2 yr.)

Job - Experienced (3+ yr.)