

Northwestern Mutual Financial Network – The Cunningham Financial Group Financial Representative Intern

Job Description: Financial representative interns with the **Northwestern Mutual Financial Network** have the same opportunities to build their careers as full-time representatives. Like financial representatives, interns provide expert guidance and innovative solutions for individuals and businesses in the areas of retirement solutions, insurance and investment services, estate analysis, business needs analysis, education funding and employee benefits. They strive to understand their clients' goals and visions in order to uncover financial solutions that put them on a path to success. These interns are in business for themselves — but they're not alone. Supported by our network of specialists, training programs and mentoring opportunities, interns have access to the resources, products and assistance they need to help their clients and build their practices.

Accolades: Devotion to its policyowners and interaction with its communities has led Northwestern Mutual Life Financial Network through 150 years of industry success. In an excellent nod to Northwestern Mutual's esteemed internship program, CNNMoney.com and Fortune.com recognized the Network as one of the **“Five Best Internships for Real Work.”** The program is also recognized in the Vault Inc. (formerly Princeton Review) list of **“Top 10 Internships”** for the 12th year in a row. According to the March 2007 FORTUNE magazine survey, Northwestern Mutual was named **“America's Most Admired”** life insurance company for its 24th consecutive year and joined the “America's Most Admired” Hall of Fame. The company has received the **best possible insurance financial strength ratings** from the four major ratings agencies. • A.M. Best: A++ • Fitch Ratings: AAA • Standard & Poor's: AAA • Moody's Investors Service: Aaa. Northwestern Mutual has also been named one of the **“50 Best Companies to Sell For”** (No. 2 in the services companies category) by Selling Power magazine (November/December 2006). In addition, BusinessWeek magazine recognized Northwestern Mutual Financial Network as one of the **“50 Best Companies to Launch a Career”** in its September 18, 2006 issue.

Opportunity: Our nationally recognized internship program continually seeks motivated, enterprising students looking for challenge, growth and long-term career potential. If you're a top-notch performer, value the freedom of being your own boss, want to be financially rewarded for hard work and have the desire to impact people's lives positively every day, then you may be a candidate we want to speak with about the opportunity.

Requirements: To be considered for the internship program, you must be a full-time student at a four year institution. You must have strong interpersonal skills, be self-

motivated and have a history of personal success. This position is for part-time during the school year and full-time during the summer.

To apply: If you are a leader who desires to make an impact in a fast-paced, highly productive and value-driven environment, e-mail your resume to Tracie Bannick, Director of Campus Recruitment, at tracie.bannick@nmfn.com or contact her at 303-390-5759. For more information, visit our Web site at www.nminternship.com.